

ADDENDUM No. 3

**FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION
DEP Procurement Section
3800 Commonwealth Boulevard, MS#93
Tallahassee, Florida 32399-3000**

July 30, 2018

**Addendum To: DEP Solicitation No. 2018032, entitled
Harmful Algal Bloom Management Services**

The Department hereby answers questions posed by prospective Vendors. This addendum does not need to be returned with the Reply. The Department hereby answers the following questions:

Question #	Solicitation Section	Solicitation Page #	Question / Answer
1.			<p>The inventor and owner of the enzyme has Slovakian Company (ZDS, spol s.r.o.) but we also have Florida company (Sunshine Green Services, LLC). Can we use the foreign company or is better the Florida company?</p> <p><i>Answer #1: See the following Sections of the Invitation to Negotiate: Sections 1.26, 1.28 and 4.01.</i></p>
2.			<p>As far as we know we need to get approval from you (EPA) or you have to list our company, the product or the technology before we can start any treatment.</p> <p>Do you need any document or information for this from us?</p> <p><i>Answer #2: The more information provided with the proposal, the more informed Department staff will be in selecting successful vendors.</i></p>
3.			<p>Can we apply at same time more projects?</p> <p>Like: 77121704 Surface water treatment services; 77111600 Environmental rehabilitation; 76121700 Liquid waste treatment.</p> <p><i>Answer #3: This is not in the purview of this solicitation.</i></p>
4.			<p>We understood to spray directly any chemical, bio, biochemical cleaning material into the water is not allowed. We understand the way is to take the water out from the canal/lake/water into big tank and we need to add our material (organic enzyme) into it. We dilute our enzyme into the tank and after the treatment done, there is a control, checking of the quality and ingredients in the water first of all from blue-green algae prospect.</p> <p>A. Is there an official authentic test from DEP side to specify the content, level of the contamination in the tank BEFORE?</p>

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			<p>B. Is there the same test to specify, follow and prove the changes by measurement from DEP side AFTER the treatment done?</p> <p>C. If the result is good and the content of the tank is not harmful, the water in the tank so much cleaner, healthier, decontaminated from blue-green algae, can we let back into the canal and we can continue the treatment?</p> <p>D. Until now we do not have official authorization and we are not approved supplier for decontamination harmful algae. If the tests bring good result, can we continue the work or do we need to wait until become authorized partner?</p> <p>E. If we need to get authorized approved status, what do we need for that?</p> <p><i>Answer #4:</i></p> <p>A. <i>DEP will confirm the presence of HABs and the level of toxins BEFORE reaching out to selected vendors. This information is made public.</i></p> <p>B. <i>After the vendor notifies the Department that they are finished with a clean-up effort, the Department will sample the water in the same manner as done prior to notifying vendors.</i></p> <p>C. <i>If Department staff are able to determine that the water pulled from the system meets water quality standards after successful treatment, the water may be discharged back into the waterbody.</i></p> <p>D. <i>There is no "official authorization" for the clean-up processes at this time.</i></p> <p>E. <i>There is no "official authorization" for the clean-up processes at this time.</i></p>
5.			<p>What are the standard payment terms under this contract?</p> <p><i>Answer #5: To be determined as these services have never been procured.</i></p>
6.			<p>Who will pay the Invoices? State / Federal / county etc.?</p> <p><i>Answer #6: Whatever agency uses the contract will pay the invoice.</i></p>
7.			<p>After submitting Invoices, what are the current terms for payment by the agency responsible?</p> <p><i>Answer #7: The Department will pay invoices for services rendered in accordance with Section 215.422, Florida Statutes (F.S.).</i></p>
8.	Part I, Technical Reply	9	<p>Please confirm that the solicitation acknowledgement form Tab A is the first page of the solicitation only.</p> <p><i>Answer #8: Confirmed.</i></p>

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9.	Section 6 – Response Form		<p>In Section 6 response form first box is <i>initial contract form 3 years</i>. Do we average the three years costs and give one price in the box respectively or just give our first years price? <i>Answer #3: Fill in Scenario 1 (all costs) for the full term of the Initial Contract Term (3 years). Fill in Scenario 2 (all costs) for the Initial Contract Term (3 years). Fill in the total of both Scenarios (adding Scenario 1 price and Scenario 2 price).</i></p> <p>Please confirm, should we total all costs for three years for the full term of the contract or do we average the three years costs? <i>Answer #9: Yes, total all costs for the three years.</i></p>
10.	Section 7		<p>Please clarify the following: <i>Question 1 - Section 7 "Please provide your fully loaded hourly rates (include overhead, general and administrative, profit and any other related costs) for the personnel required for the hypothetical scenarios in the solicitation and any other personnel that may be required to perform services for the remediation of other potential HAB scenarios."</i></p> <p>We have employees pay schedule based on regular pay. For the Toxic Algae Removal service we offer them triple pay which is not included in our regular payroll. Please advise on how to address this question. <i>Answer #10: Please provide your fully loaded hourly rates (include overhead, general and administrative, profit and any other related costs) for the personnel required for the hypothetical scenarios. The Department will not differentiate hourly rates on whether the algae bloom is toxic or non-toxic. It is up to the vendor to determine how they choose their hourly rate.</i></p>
11.	Section 7		<p>Also, you ask for personnel pricing while also requesting to include "<i>overhead, general and administrative, profit and any other related costs) for the personnel required.</i>" There is huge overhead involved that does not reflect the hourly wage of employees. For Example; vehicle costs, rent, insurance, advertising...etc.</p> <p>Please explain what we should include and how to include it. (Please use simple instructions). <i>Answer #11: Please provide your fully loaded hourly rates (include overhead, general and administrative, profit and any other related costs) for the personnel required for the hypothetical scenarios. It is up to the vendor to determine how they choose their hourly rate.</i></p>

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12.			<p>When we send in the completed Solicitation do we disregard or include the instructions and definitions included in the document?</p> <p><i>Answer #12: Section 1.07, General Instructions for Preparation of Reply gives the instructions for what to include in the Technical Reply.</i></p>
13.			<p>Is any permitting required once a Notice to Proceed is given?</p> <p><i>Answer #13: It is possible that a vendor will need additional authorizations or permits, depending on the algal bloom management services provided.</i></p>
14.			<p>Is the 48 hour deployment from the time you receive the Notice to Proceed or from the time you reach the job site? (Some jobsites may be located at a distance from our facility.)</p> <p><i>Answer #14: The 48 hours is from the time a vendor receives a Notice to Proceed.</i></p>
15.			<p>For section 4.03 part C, extraneous fees are discussed such as disposal cost and equipment rental receipts. Are these add-ons to the proposal fees or inclusive?</p> <p><i>Answer #15: Any and all costs associated with a vendor's algal bloom management proposal should be included.</i></p>
16.			<p>Given the 48 hour deployment time limit, section 4.02 part B says that we must secure access with homeowners. It may not be feasible to get homeowner approval or access to the problem area. What work arounds or time relief will be allowed in this case?</p> <p><i>Answer #16: Due to the nature of these algal bloom occurrences, 48 hours should be sufficient time to secure the necessary access.</i></p>

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